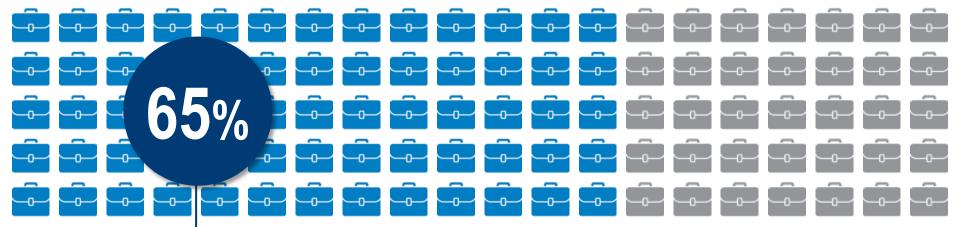
PARTNERING WITH BUSINESS TO REVERSE THE SKILLS GAP

JIM GOODNIGHT, CEO, SAS





ANALYTICS INDUSTRY GROWTH IS STRONG



Percentage of US jobs that will require post-secondary education and training beyond high school by 2020







5 MILLION Shortfall of US workers with post-secondary credentials needed by 2020

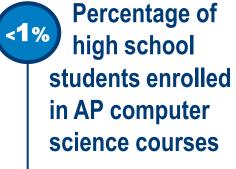
Source: "Recovery, Job Growth and Education Requirements through 2020," Georgetown Center on Education & the Workforce, June 2013

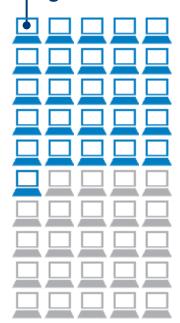
WHAT IS DRIVING THESE SKILLS **GAPS**

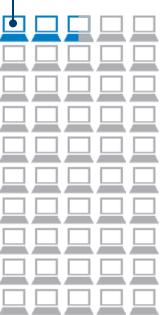


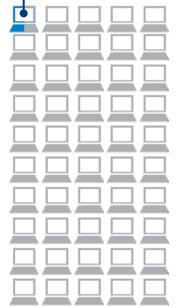
States where computer science courses cannot count toward high school graduation requirements





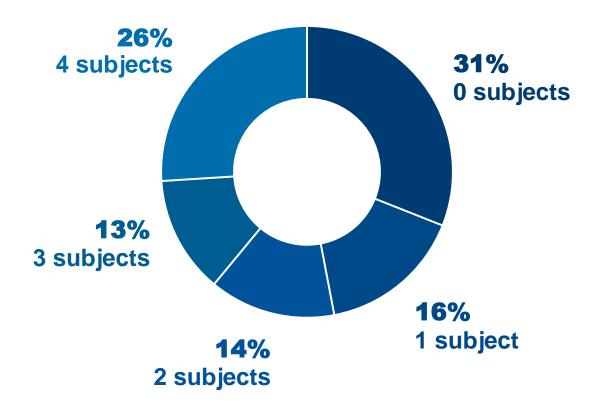






COLLEGE READINESS

Percentage of 2014 ACT-tested high school graduates that met college readiness benchmarks







NC STATE MASTER OF SCIENCE IN ANALYTICS

CLASS OF **2015**

- 100% graduation rate with 86 degrees conferred
- 100% job placement
- 248 employment offers
- 3 job offers per student on average
- 100% employed in the US
- 19-21 months average payback period



MASTER'S PROGRAMS AT **80+** UNIVERSITIES



COMBINE
TWO OR
MORE
ACADEMIC
DISCIPLINES





ORGANIZE A DEGREE **AROUND A PROFESSIONAL AREA OF** PRACTICE









Professors and graduate students as mentors





as mentors

K-12 systems





Professors and graduate students as mentors

Close coordination with K-12 systems

Collaboration with business community







Clemson + BMW

Maryland + Northrop Grumman

Louisiana + CGI

Sussex + American Express

Minnesota + Land O'Lakes

Louisiana Tech + CSC

South Dakota State + Raven Industries

Munich + Audi

Concordia + Area companies

Delaware + DuPont and Merck

UC Davis + Viticulture and Enology

Loughborough + Ford Motor Company



Sas. THE POWER TO KNOW.