

#### What do we know and what can we do?

- Student finances and debt
  - Debt data
    - Educational loans (federal, institutional, private) for which Cornell acts as certifier
  - Student finances in context
- Graduate and professional student personal finance knowledge & behaviors
  - What do we know about students' perceptions & behaviors?
  - What can we help enhance?

## Example Graduate Student Debt Data

Degree Type	Percent Graduating with Education- related Loan	Median Loan	Mean Loan	10-yr Repayment Annual Payment (Total)	25-yr Repayment Annual Payment (Total)
PhD	5%	\$25,532	\$30,167	\$4,129 (\$41,289)	\$2,467 (\$61,674)
Research Masters	7%	\$45,877	\$54,447	\$7,452 (\$74,521)	\$4,452 (\$111,312)
Professional Masters	22%	\$50,840	\$56,920	\$7,791 (\$77,906)	\$4,655 (\$116,368)
JD	66%	\$162,751	\$148,871	\$20,376 (\$203,758)	\$12,174 (\$304,353)
DVM	75%	\$152,385	\$139,217	\$19,054 (\$190,545)	\$11,385 (\$284,616)

#### Student Finances in Budget Context

#### SAMPLE STUDENT BUDGETS AND EXPENSES

Student A is based on 9-month base academic year stipend of \$26,426 plus summer fellowship rate of \$5,568. Most PhD students receive summer support, with most support ranging from \$5,568 for the summer (\$31,994/year) to \$8,809, reflecting the academic year monthly rate (\$35,235/year – Student B).

Monthly Stipend	\$2,666	<b>\$2,936</b>	
	Student A	Student B	
Expenses	Summer Fellowship	Summer Full GRA	
Taxes	\$533	\$587	
Clothing	\$89	\$89	
Books	\$78	\$78	
Food	\$334	\$334	
Personal care, supplies, misc.	\$224	\$224	
Telephone & internet	\$150	\$150	
Rent + Utilities (standard local rates)	\$880 -\$1060	\$880-\$1060	
Parking Permit (commuter)	\$30	\$30	
Gas	\$63	\$63	
Car insurance	\$104	\$104	
Total	\$2,485-2,665	\$2,539-2,719	
Monthly balance for travel, medical,			
family, etc.	<i>\$1-181</i>	\$217-397	

#### Student Finances in Local Context

#### COMPARISON WITH TOMPKINS COUNTY LIVING WAGE

Cornell 12-Month Assistantship Stipend (15 hours per week or GRA)	\$35,235
Cornell 9-Month Assistantship Stipend (15 hours per week or GRA)	\$26,426
Tompkins County Living Wage (single adult)	\$26,582
Federal Poverty Wage (single adult)	\$12,060
Federal Poverty Wage (adult + one child)	\$16,240
Federal Poverty Wage (2 adults, one working, + one child)	\$20,420
NYS Minimum Wage (40 hours per week)	\$21,632

- 15-hour/week, 12-month appointment: paid 133% of the local living wage for full time workers, plus receive platinum health insurance.
- 15-hour/week, 9-month appointment and no summer support: paid approximately the local living wage for full time workers, plus receive platinum health insurance.
- Household of two graduate assistants on 15/hour/week, 12-month appointments exceed the Tompkins County Living wage for a family of five (2 adults and 3 children within the household).
- 15-hour/week, 9-month appointment plus a \$5,568 summer fellowship (common in the humanities) earn 120% of the Tompkins County Living Wage for full time workers.

#### Addressing Personal Financial Literacy & Skills

 CGS/TIAA project raised visibility & enhanced campus partnerships – 15 participating institutions

#### CGS project components:

- Institutions designed programs that prepare students to manage their personal finances and make informed decisions about saving, spending, and borrowing
- Institutions addressed individual needs of students
- CGS collected and analyzed data to inform the development of innovative tools and resources for students

#### CGS resources:

• Financial Education: Developing High Impact Program for Graduate and Undergraduate Students

https://cgsnet.org/enhancing-student-financial-education

GradSense

## Student Personal Financial Literacy Goals



Cornell Partnership Approach



Campus-wide Awareness

CA\$H COUR\$E Workshops

Disciplinespecific information Peer-based Engagement

Incorporate Financial Literacy in Curriculum

## Partnership Model

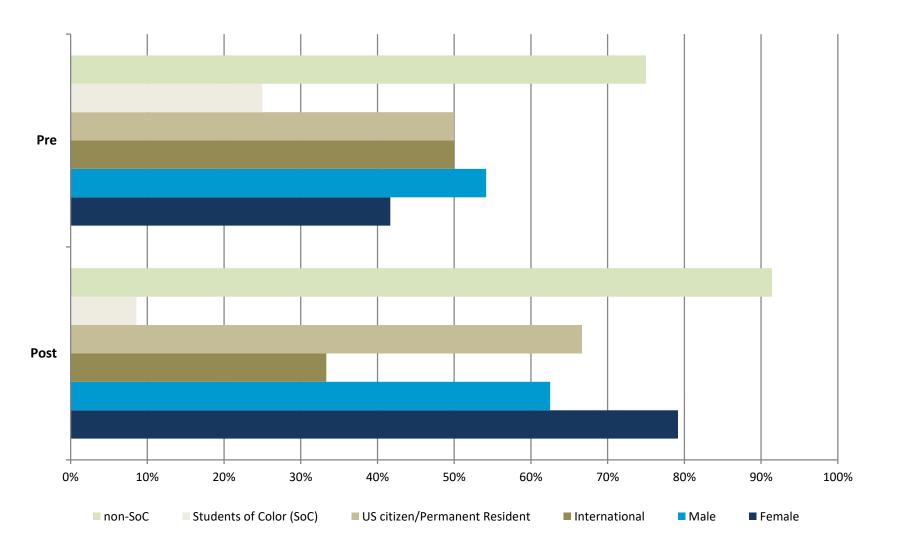


#### Partners:

- Graduate School
- Professional Schools (MBA, Law, and Vet)
- Graduate Students, including new Financial Literacy Fellow
- Undergraduate Academic Diversity Initiatives Office
- Financial Aid Office
- Faculty whose scholarship and teaching focus on financial literacy
- Office of Human Resources and associated vendors

#### Cornell Graduate Student Participation in Financial Education

Have you participated in the financial education activities offered by your institution that focus on *graduate student issues*?



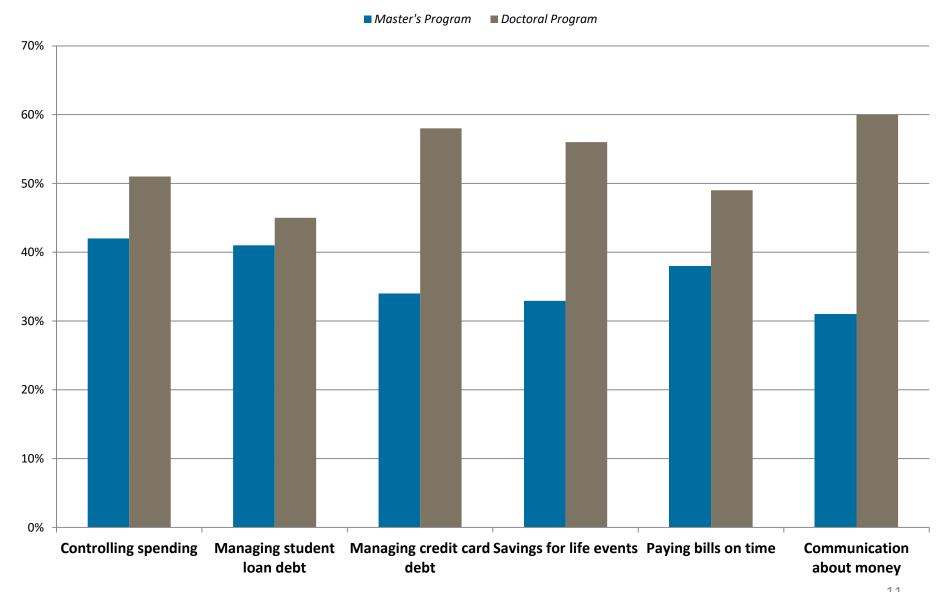
<sup>\*</sup> Source: Cornell University, CGS/TIAA CREF Enhancing Student Financial Education Initiative, Student Financial Perspectives Survey (Pre and Post-Intervention), 2014

#### **Topics of Interest to Cornell Graduate Students**

	Cornell Graduate Student Interests*
Income and other taxes	50%
General investing	49%
Selecting employee benefits	41%
Insurance	34%
Planning for retirement	32%
Buying a home	32%
Saving for life events	30%
Credit reports/scores	27%
Budgeting/controlling spending	24%
How to pay off debt	23%

<sup>\*</sup> Source: Cornell University, CGS/TIAA CREF Enhancing Student Financial Education Initiative, Student Financial Perspectives Survey (Post-Intervention), 2014

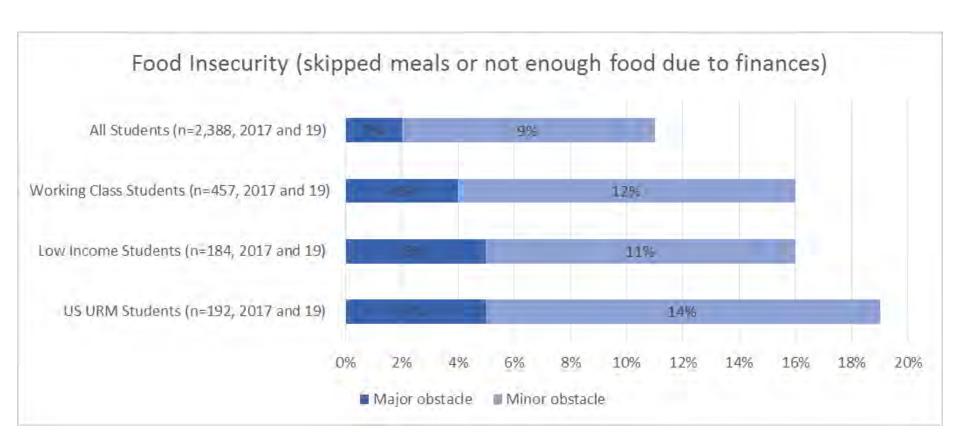
## I observe my fellow graduate students struggle with...



<sup>\*</sup> Source: Cornell University, CGS/TIAA CREF Enhancing Student Financial Education Initiative, Student Financial Perspectives Survey (Post-Intervention), 2014

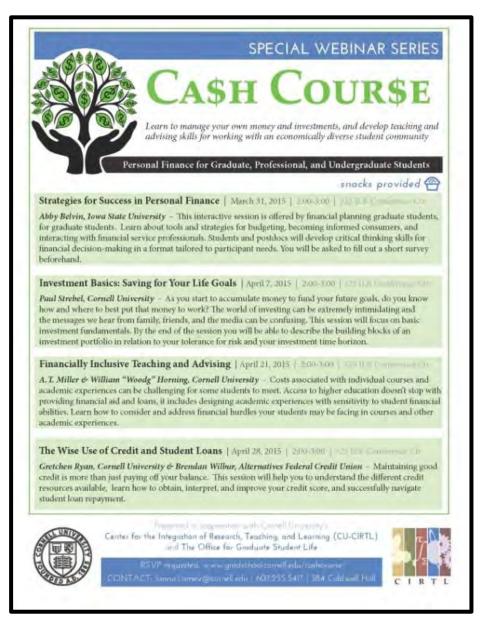
# Obstacles to Academic Success (Doctoral Experience Survey, 2013, 2015, 2017, 2019)

 Financial obstacles vary by student demographics (e.g., Food Insecurity)



## CA\$H COUR\$E Topics

- Strategies for Success in Personal Finance
- Wise Use of Credit and Student Loans
- Understanding Taxes as a Student
- Investment Basics: Saving for Your Life Goals
- Home Ownership Basics
- Beyond Graduation: Selecting Employee Benefits
- Take a Close Look at That Job Offer!
- Financially Inclusive Teaching & Advising



# Personal Finance at Cornell: https://personalfinance.cornell.edu/

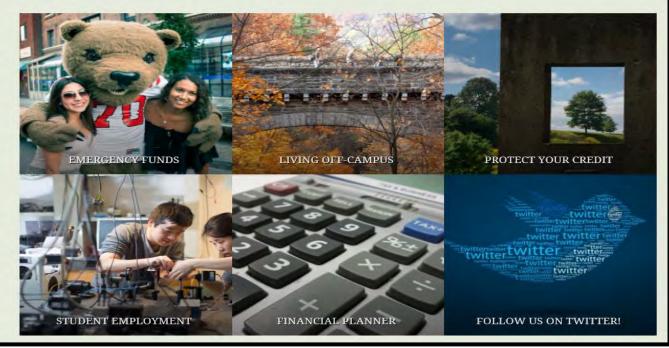


#### Be engaged with your money, now and into the future!

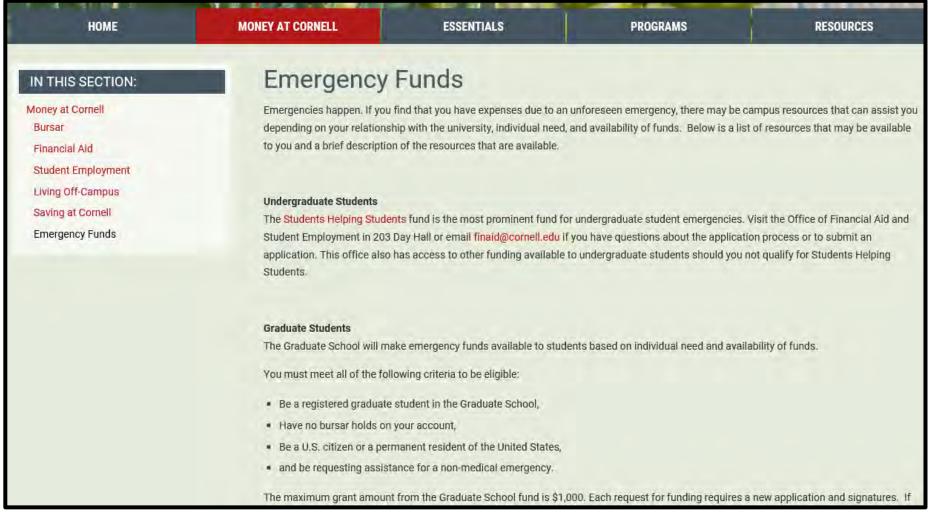
Learning how to manage your finances is an important skill that you will hone throughout your life. Everyone has different values around money, different priorities, and will use different methods to balance wants and needs. Here is a start to navigating your financial life.

This site aims to help you sort through the myriad of information about personal finance. We will present information relevant to the financial lives of Cornell students and beyond.

We are grateful to a grant provided by the Council for Graduate Schools and TIAA-CREF that funded the creation of this site.



## Money at Cornell: Bursar, Financial Aid, Student Employment, Living Off-Campus, Saving at Cornell, Emergency Funds

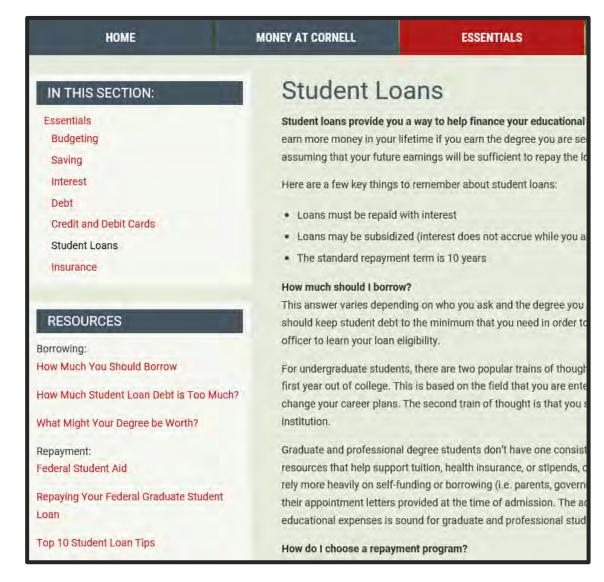


#### **Essentials:**

- Budgeting
- Saving
- Interest
- Debt
- Credit and Debit Cards
- Student Loans
- Insurance

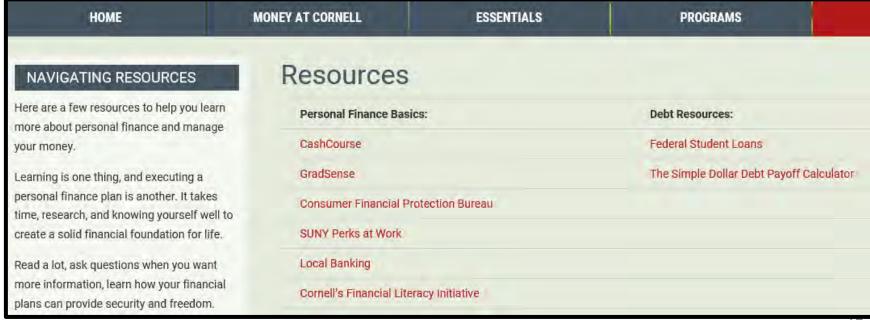
#### Resources:

- Borrowing
- How Much Loan Debt is Too Much?
- What is Your Degree Worth?
- Repaying Federal Loans
- Top 10 Student Loan Tips

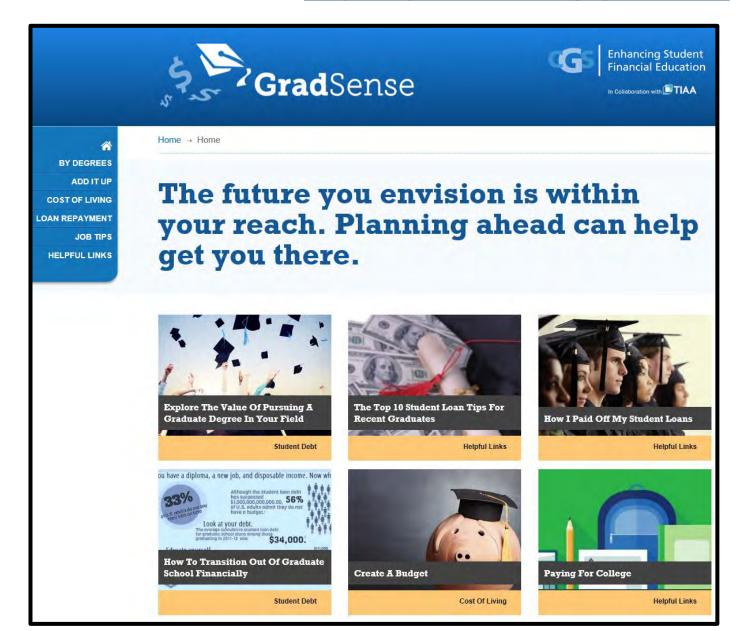


#### **External Resources**

- www.cashcourse.org
- GradSense
- Consumer Financial Protection Bureau
- SUNY Perks at Work
- Local Banking
- The Simple Dollar Debt Payoff Calculator

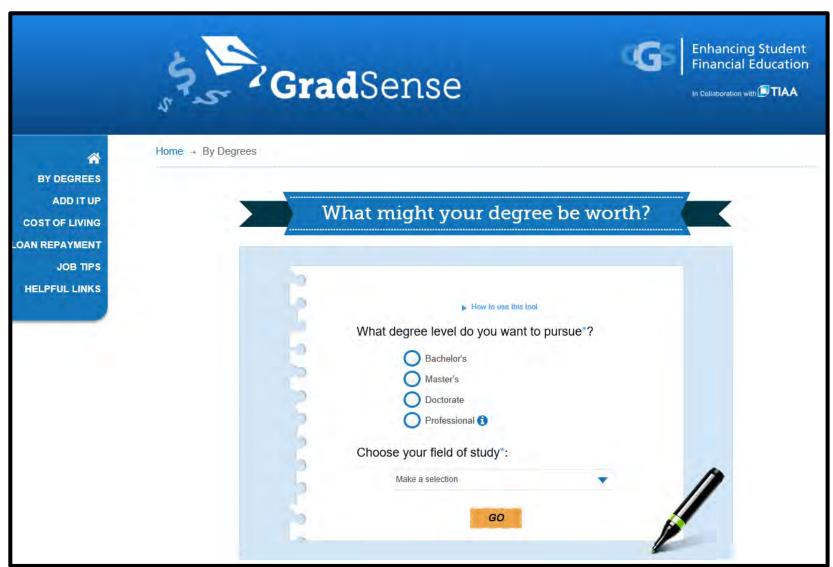


## CGS: GradSense <a href="https://gradsense.org/gradsense">https://gradsense.org/gradsense</a>



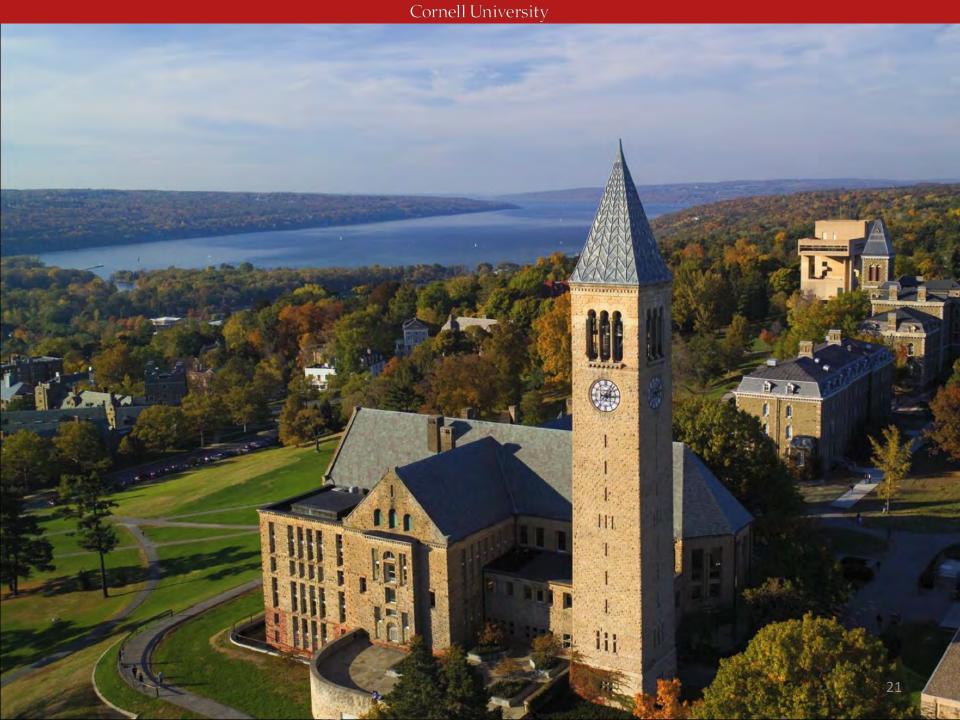
## How Much is Your Degree Worth?

https://gradsense.org/gradsense/salary-debt-calculator



#### Lessons Learned

- Students vary re: financial literacy background
  - 54% of students had no formal financial literacy education\*
- Benefit of campus-wide programs and university-wide steering committee
- Be clear about program goals
- Education vs. Prescription
  - Students' desire for prescribed actions
- Potential program delivery
  - University partners, including faculty
  - Retirement vendors
  - Community organizations (e.g., local credit union; Cooperative Extension
  - Need to make sure they understand graduate students



## Break-out Group Questions & Report Back

- Design a set of next steps for your campus to:
  - (1) identify the needs of your G/P students regarding debt management and personal financial management; and
  - (2) develop and implement programs to address those needs.

What activities, specifically, would you undertake?

What campus partners on your own campus would you need to engage in needs assessment as well as program development and implementation?

What criteria would you use to evaluate the success of your program?

 Revisit questions from beginning of workshop & share thoughts.