## ILLUMINATING BUDGET SOLUTIONS

Maureen Grasso

Dean of the Graduate School

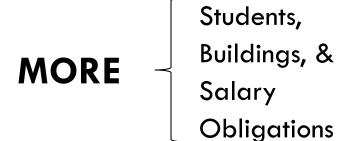
University Of Georgia

Council of Graduate Schools December 7, 2012

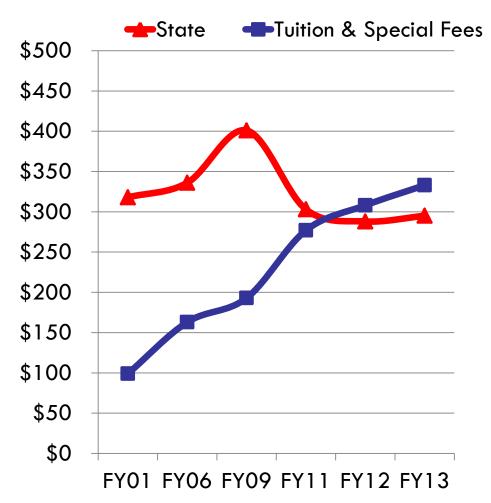
# Reality at UGA

#### State Funding Trend

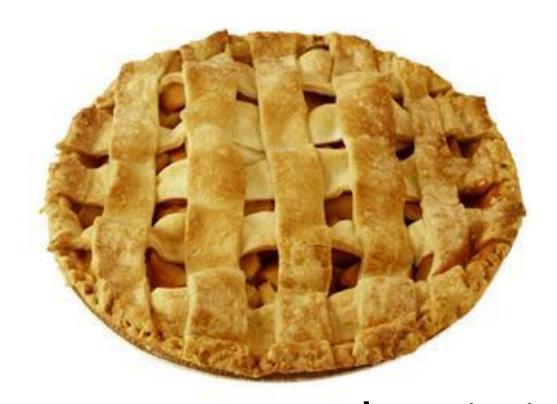
# FY 2013 FY 1998 \$365.0 M \$372.8 M 34,500 29,693 students students







## When all is said and done . . .



... the pie is smaller

## Creative Budgeting by Google

#### 25 creative budgeting tips

- Save loose change
- Use coupons
- Shop for needs, not wants
- Re-evaluate your cell phone plan
- Buy items you use frequently in large quantities
- Set your priorities
- Envelope method



## Several Views of Creative Budgeting

- Talked to a number of people who are dealing with the same reality.
  - Academic Fiscal Affairs "we don't do that here, you could get arrested" (not the definition of creativity I had in mind!)
  - Deans it's like "Hallucinogenic Realism"
  - Others learn to say "NO"

#### Reassess and reallocate.

- Use data to review and reallocate assistantship funding to departments based on priority and quality.
- Develop new programs/criteria to award assistantship funding (and improve mentorship).
- Work with central administration to realign funding with strategic priorities for graduate education.

#### Be strategic.

- Plan A & Plan B
- Leverage your dollars

- Partner with other offices who have funding.
  - Office of Student Financial Aid and Federal Work Study funds
- Allocate cuts in specific units rather than across the board by central administration.

#### Start with the big picture.

- Conduct ROI assessment for all activities to eliminate ones that could not be justified.
- Use technology and streamlining of work flow processes to be more efficient.

#### And pay attention to the details.

- Use both sides of every piece of paper.
- Celebrate with reception instead of luncheons.
- Send e-cards instead of regular greeting cards.
- Give certificates instead of plaques.
- Share rooms at conferences.



- Support graduate programs in their recruitment efforts.
  - Lead recruitment workshops to share best practices.
  - Provide software programs to assist communication with prospective students.
- Listen to graduate programs to improve our own processes.
- Increase fundraising/develop efforts to support graduate students

- Support students & faculty members in their efforts to secure external funds for graduate students.
  - Host workshops on campus / send faculty to off-campus workshops about grant development.
  - Provide incentive to students seeking national competitive funding.
  - Award assistantships to departments to support their external funding applications.

- Look for ways to increase enrollment.
  - Develop distance learning opportunities to serve additional students
- Identify additional sources of funding within the Graduate School.
  - Increase application fees
  - Reenrollment fee
- Increase tuition and fees.

## It's About Priorities

- Each decision we make has serious consequences.
- Investing in one area means we may not be able to invest in another.
- We need to consider the opportunity costs for each decision.



### When a solution isn't obvious . . .









JORGE CHAM @THE STANFORD DAILY

... look for free food