

# **Creative Solutions to Budgetary Challenges**

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**Council of Graduate Schools**

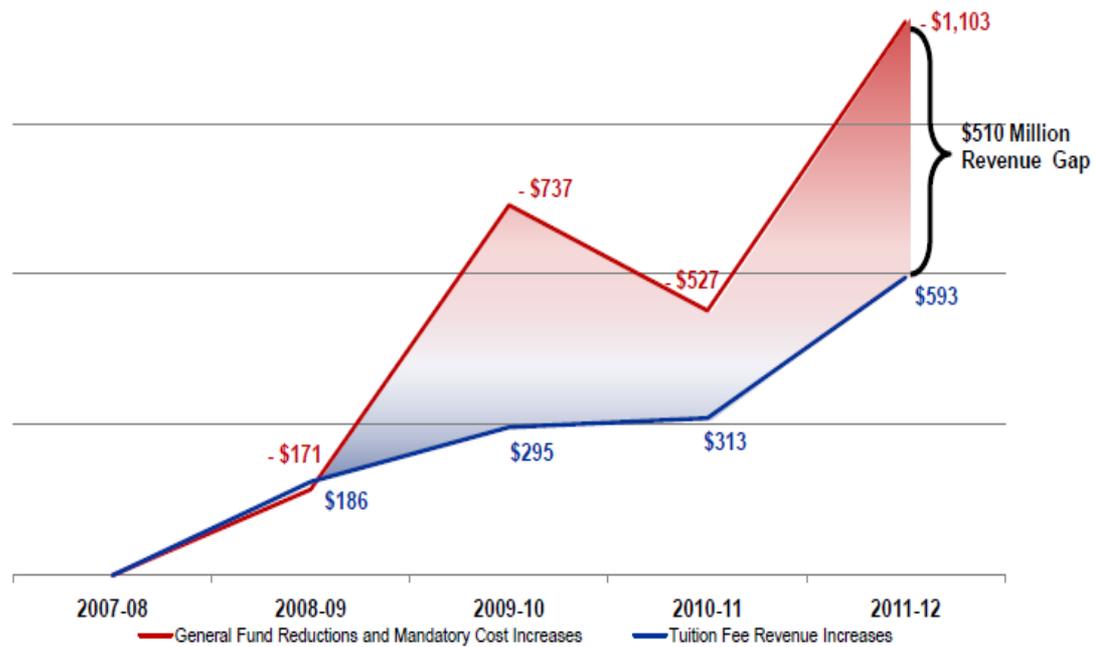
**Dec 7, 2012**

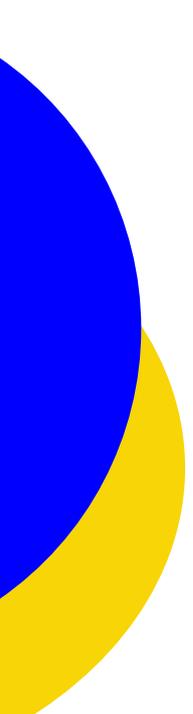
**Pamela C. Stacks, AVP  
Graduate Studies & Research**



**San José State**  
UNIVERSITY

## Revenue Gap *(dollars in millions)*





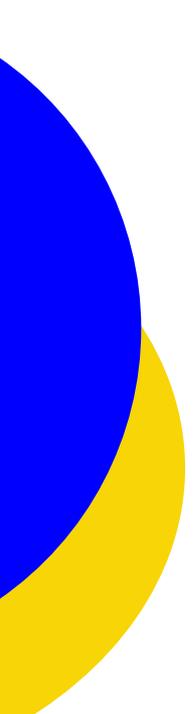
# CSU Graduate Deans

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California State University system

23 Universities:

- Urban, suburban, rural areas
- Range of sizes
- Two Polytechnics, 1 Research-intensive, and Comprehensives
- State-support prorated based on enrollment



# CSU Graduate Deans

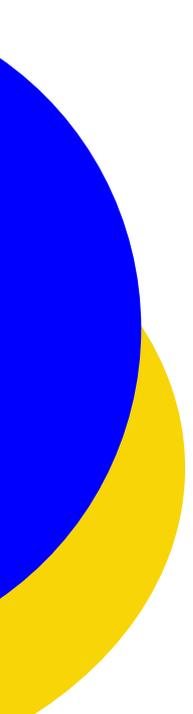
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Fall meeting – prior to Nov election

Response = grow the “pie”

Election results –

- Prop 30 passed
- Worst fiscal trigger avoided
- Systemic change also avoided?

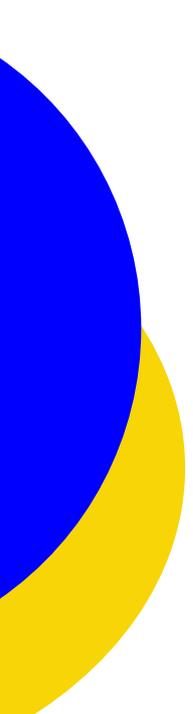


# CSU Graduate Deans' responses

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Grant proposal strategies:

- Use demographics and uniqueness of the institution
- Industry interest / funding of curricular programs
- Community-based partnerships / strengthen proposals [County agency partners]

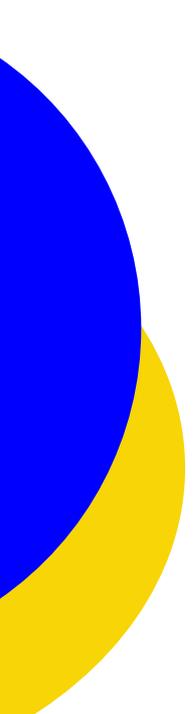


# CSU Graduate Deans' responses

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Targeted curricular programs – especially self-support or extended ed

- Executive MBAs – connected to health
- County agency interest – Social Work
- Ethnic studies – external funders
- Industry connections – with cohort model
- Program management – match recruiting with available capacity

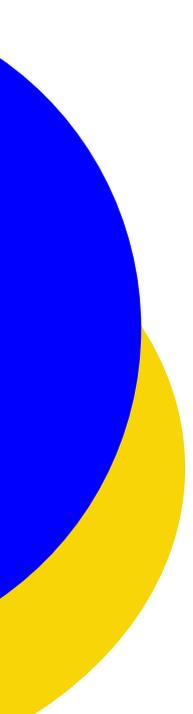


# CSU Graduate Deans' responses

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## Alumni outreach

- Target graduate students and create graduate identity.
- Get a broader identity.
- “Proud graduate student alum” - helping other graduate students.
- Create a more interdisciplinary graduate alum group.



# CSU Graduate Deans' responses

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## Cutting “pie slices” size

- Departments voluntarily close programs
- Internal realignment of resources and use wider range of “pots of money”.

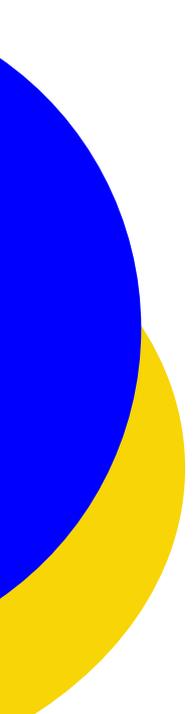
# SJSU strategies

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## Invest in Faculty – intellectual environment

- Center for Faculty Development reports to Graduate Studies & Research
- Faculty Learning Communities – research, teaching, pedagogies and technologies
- Writing Marathons
- Proposal development

Result: 4% increase in proposal submission [Others 20-30% decrease]



# SJSU strategies

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Changing campus culture:

More efficient use of technology

Be part of the solution

Listen to our students and our public