



Listening. Learning. Leading.®

A photograph of three young adults smiling. On the left is a woman with dark hair wearing a white top and a green cardigan. In the center is a man with short brown hair wearing a light blue t-shirt. On the right is a man with dark, wavy hair wearing a blue and white checkered button-down shirt. They are positioned in front of a teal background that curves over the top of the slide.

The *TOEFL*® and *GRE*® Tests
An Update from ETS

**2013 CGS Annual Meeting
December 6, 2013**

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Global Client Relations

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Vice President and COO
Higher Education Division

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What We Will Cover Today

- *TOEFL*[®] Program Update
 - Connecting International Students with your Institution
- *GRE*[®] Program Update
 - New GRE Report
 - Activities to Increase the Pipeline of Students
 - New GRE Test Preparation Materials
 - New GRE Materials for Advisors and Educators
- Connect with your Client Relations representative



***TOEFL*[®] Program Update**

Connecting International Students with your Institution



Expanded *TOEFL*[®] Scholarship Program

- In 2013, the *TOEFL*[®] Scholarship Program was expanded
 - 119 scholarship recipients in five countries
- Recognizes students who have:
 - Excelled academically
 - Demonstrated leadership skills
 - Participated in extracurricular activities
 - Achieved English-language proficiency
- Available for graduate and undergraduate students in China, India, Korea, Japan, Taiwan
- Awards paid directly to universities



Redesign of the *TOEFL*® Go Anywhere Website

www.toeflgoanywhere.org

Graphics and words highlight the features of the test-taker site.

The Search button offers two ways to find your institution.

The screenshot shows the homepage of the TOEFL Go Anywhere website. At the top right, there are links for 'ETS.ORG', '한국어', '简体中文', and 'English'. Below that, it says 'TOEFL JOURNEY SIGN IN OR JOIN | July 8, 2013' and a search bar with a 'search' button. A navigation bar contains 'HOME', 'PREPARE & PRACTICE', 'TOEFL® STEP-BY-STEP', 'THE TOEFL® ADVANTAGE', and 'TOEFL JOURNEY'. Below the navigation bar, there is a banner for 'Become you' with the text 'You can be anything and study anywhere with the TOEFL® test.' and a 'REGISTER NOW' button. Below the banner, there is a statistic: '90% of TOEFL® test takers get into their 1st or 2nd choice university'. Below the statistic is a process flow with five steps: 'EXPLORE' (with a compass icon), 'PRACTICE' (with a pencil icon), 'SEARCH' (with a magnifying glass icon), 'PLAN' (with a calendar icon), and 'CONNECT' (with a network icon). Below the process flow, there is a text prompt: 'Ready to begin? Click on any of the above to learn more.' At the bottom, there is a blue banner with the text: 'Pursue your dreams and go anywhere with the TOEFL test.'



Search Universities

Test takers can search for an institution by name or location.

Or they can use the *TOEFL*[®] Search Service to match their scores and interests with schools.

The screenshot displays the TOEFL Search Service website. At the top, a navigation bar features five icons: a compass for 'EXPLORE', a pencil for 'PRACTICE', a magnifying glass for 'SEARCH', a calendar for 'PLAN', and a network of nodes for 'CONNECT'. Below this, a large orange arrow points down to the 'Search Universities' section. This section is split into two columns. The left column, titled 'Find a University', shows a map with location pins and a search icon. Below the map, it states '8,500 institutions worldwide accept TOEFL scores.' and offers a search by 'Institution Name' or 'Location'. A search input field is labeled 'Enter school name' with a right-pointing arrow. Below the field, it says 'Use the [Advanced Search](#) to search by TOEFL score.' The right column, titled 'Let Universities Find You', features a target icon with an arrow and says 'Sign up for the free TOEFL[®] Search Service'. At the bottom of the page, an orange banner reads 'Pursue your dreams and go anywhere with the TOEFL test.' with a 'REGISTER NOW' button. Below the banner, there are links for 'Register Now', 'Practice', 'Contact Us', 'Privacy & Security', and 'Take the GRE.com'. A small text block provides a source: '* Source: Survey of 263 admission officers at U.S. universities, of which 212 accept both the TOEFL[®] test and the IELTS[™] test and 152 state a preference.' Another text block contains copyright information: 'Copyright © 2013 by Educational Testing Service. All rights reserved. ETS, the ETS logo, GRADUATE RECORD EXAMINATIONS, GRE, LISTENING. LEARNING. LEADING., TOEFL, TOEFL iBT, TOEFL JOURNEY and TOEIC are registered trademarks of Educational Testing Service (ETS) in the United States of America and other countries throughout the world.' A social media section shows a 'Like' button and states '122,117 people like this. Sign Up to see what your friends like.'



TOEFL® Institutions Search

- *TOEFL*® Institutions Advanced Search
 - Students can input a *TOEFL iBT*® test score and find out where they can go with that score
 - Minimum TOEFL scores required by graduate and undergraduate institutions are provided

ASU Advanced Search | TOEFL - Windows Internet Explorer

http://staging.toeflgoanywhere.org/asu-advanced-search

The Advanced TOEFL® Search

Use the detailed search features below to find institutions that accept the TOEFL® test.

Institution Name:

Test Scores: Select your test type and set a score to find schools that accept that score or lower.

TOEFL iBT: 0 to 120 (score: 90)

TOEFL PBT: 200 to 677 (score: 200)

Level of Study:

The TOEFL® PBT test is not offered in all areas.

Country:

State/Region:

City:

Search Results | TOEFL - Windows Internet Explorer

http://www.toeflgoanywhere.org/asu-search-results?keyword=undergrad&country=USA&state=sp6

Search Results

Can't find the institution you're looking for? [Download our PDF](#) to view the complete list of 7,500+ institutions around the world that accept TOEFL scores, or use our [advanced search](#).

Rutgers

1 - 10 of 15 | View: 10

Institution Name	Score	City	State/Region	Country
Rutgers, The State University of New Jersey-New Brunswick-Undergraduate Admissions	View	New Brunswick	New Jersey	USA
Rutgers University State College-new Brunswick	View	New Brunswick	New Jersey	USA
Rutgers, The State University of New Jersey-Newark College of Arts & Sciences-Undergraduate Admissions	View	Newark	New Jersey	USA
Rutgers, The State University of New Jersey-Camden-College Admissions	View	Camden	New Jersey	USA



Keep Your TOEFL® Information Current

Updates can be submitted to us online: Minimum score requirements, address, contact person, new programs

TOEFL REGISTRATION | ETS.ORG | 한국어 | 简体中文 | English
July 8, 2013

ETS TOEFL. Go anywhere from here.

HOME PREPARE & PRACTICE TOEFL® STEP-BY-STEP THE TOEFL® ADVANTAGE

Please fill out the information below to request a new Designated Institution (DI) code or to request an update to an existing institution listing.
An ETS representative will contact you using the information provided on this form.

Institution Information

Please indicate whether this is a request for a new Institution code or a request to update an existing listing.

This is a new listing. I am requesting a new DI code.
 This is an update to a current listing.

Name of Institution *

AKA

Institution (DI) Code *

Don't know your DI code? Find it now.

Organization Type *

Fields of Study

Address *

Address 2

Country *

What is a DI code?
A Designated Institution (DI) code is an administrative 4-digit code that ETS uses to uniquely identify institutions and/or programs within institutions.

Program and Score Information

Program Name

Example: School of Public Health, Department of Engineering, MBA Program

Level of Study

Undergraduate
 Graduate
 Professional/Other

Test Scores

If you wish to supply a score, then "Minimum" is a required field. If you don't wish to supply score information, you must select "Yes" next to "Contact institution for score information".

Minimum

TOEFL iBT
 TOEFL PBT

Contact institution for score information

Yes No

Additional Information About Score Requirements

Use this section to provide any additional information about the score requirements you've provided, including specifying section scores. Please note this information will be displayed to test takers when viewing your institution's detail page.

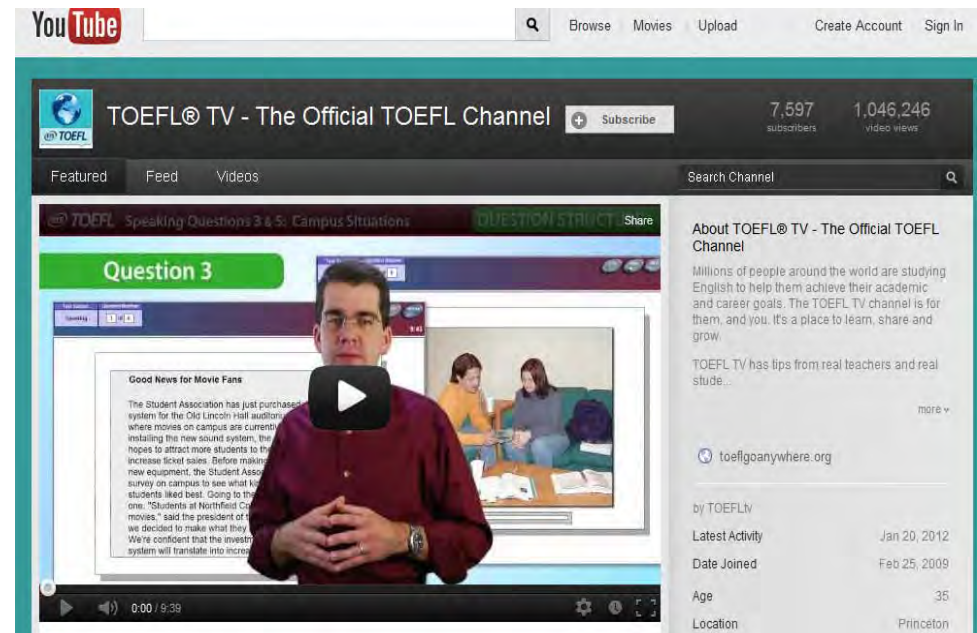
Please note that by clicking "add another program", you are able to input multiple programs or departments within your institution, and specify different score requirements for each.

[add another program](#)



TOEFL® TV Channel on YouTube®

- Includes video tips from teachers and students
- Learn about *TOEFL® Destinations*
- Features ETS-produced videos about the test
 - *Inside the TOEFL Test* (five videos)
 - *Meet the Study Group* (four videos)
- 20,000+ subscribers, over 1.4 million views (as of April 2013)
- www.youtube.com/toeflTV



TOEFL® TV Channel on YouTube®

- Make a short video about your institution and how it uses TOEFL® test scores
- The video should answer questions such as:
 - What attracts international students to your school? Courses? Location? Costs? Faculty? Other?
 - From which countries do most of your international students come?
 - How do you use the TOEFL test?



TOEFL® Search Service

TOEFL® Search Service helps universities recruit international students with the English skills they need to succeed

Search the database of **more than 700,000 names** using 26 criteria, including location, desired level and field of study, and TOEFL scores

Cost: \$250 annual fee + \$.43/name

- No charge to create an account and do a volume projection

More info at

www.ets.org/toefl/search

Video: <https://toeflsearch.ets.org/toeflss>

The screenshot shows the TOEFL Search Service website. At the top, there is a navigation bar with links for 'ETS HOME', 'TOEFL HOME', 'FOR TEST TAKERS', 'FOR INSTITUTIONS', and 'FOR ENGLISH PROGRAMS'. A search bar is located on the right with the text 'SEARCH: [ETS.org]' and a 'Go' button. Below the navigation bar, the ETS TOEFL Search Service logo is displayed on the left, and 'Powered by HOBSONS' is on the right. A large image of diverse students is featured in the center. To the right of the image is an 'Account Login' form with fields for 'User Name:' and 'Password:', a 'Sign In' button, and links for 'Forgot Username?' and 'Forgot Password?'. Below the image, there is a 'Getting Started' section with a 'Schedule a Personalized Tour' button and a 'Video Help' section with two video thumbnails: 'What is TOEFL Search Service?' and 'How to Create an Account'. A navigation menu includes 'About', 'Search Criteria', 'Resources', and 'Our Team'. The main content area is titled 'Reach the right international students at the right time' and includes a list of features: search the database of more than 350,000 students, purchase names online anytime, easily use the data in recruitment and outreach efforts, and schedule recurring orders. It also states that searches can include more than 26 criteria.



TOEFL[®] Search Service

With the *TOEFL*[®] Search Service you can:

- Reach international students fast without breaking your travel budget
- Find students with the English skills to succeed at your institution
- Search for potential graduate school applicants
- Integrate student data with your campus management system
- Create multichannel marketing campaigns with access to student phone numbers, email addresses and mailing addresses



TOEFL® Search Service Criteria

Demographics

Location

Educational History

Educational Objective

TOEFL® Test Scores

Timing

TOEFL[®] Search Service Criteria

DEMOGRAPHICS

- Gender
- Country of citizenship
- Native language

LOCATION

- State or province
- Postal code
- Country

EDUCATIONAL HISTORY

- Current level of study
- Time spent studying English independently
- Time spent receiving instruction in English
- Attended test preparation class
- Number of months studied for the *TOEFL iBT*[®] test
- Hours per month studied for the *TOEFL iBT* test
- Lived in country where English is main language spoken

EDUCATIONAL OBJECTIVES

- Desired field of study
- Desired country to pursue education
- Next level of study
- Main reason for taking the TOEFL test
- Desired type of institution
- Scores sent to my institution
- Intended date of enrollment

TOEFL TEST SCORES

- Total Score
- Listening Section Score
- Reading Section Score
- Writing Section Score
- Speaking Section Score

TIMING

- Date registered



TOEFL® Search Service Login Page

ETS HOME | TOEFL HOME | FOR TEST TAKERS | FOR INSTITUTIONS | FOR ENGLISH PROGRAMS SEARCH: ETS.org Go

ETS TOEFL | Search Service Powered by **HOBSONS**



Current Users Login
User Name:
Password:
[Sign in](#) [Not Registered?](#)
[Forgot Username?](#) | [Forgot Password?](#)

Getting Started

Schedule a Personalized Tour
Sign up for a tour from one of our expert TOEFL Search Services consultants.
[Schedule a Tour](#)

Video Help

[What is TOEFL Search Service?](#) [How to Register](#)

Contact Us
If you need help with the service, feel free to get in touch with us.
E-mail: toeflsearch@hobsons.com
Phone: +1 513 924 3333 (USA)

About
The TOEFL® Search Service helps you find the international students you want to enroll in your college, university, postgraduate program, or other educational institution. Powered by Hobsons®, the service supports your recruitment efforts by providing current and targeted lists of prospective students who have opted in to receive information from programs like yours. With the TOEFL Search Service, you can:

- search the database of more than 200,000 students
- purchase names online anytime
- easily use the data in your recruitment and outreach efforts, because the formats are compatible with most campus management systems
- schedule recurring orders to save time and deliver the most up-to-date student prospects

Your search can include up to 26 criteria, including:

- TOEFL total score bands and section score bands
- country or world region
- planned level of study
- planned date of enrollment
- desired field of study

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Support From a Team of Experts

- Email: toeflsearch@hobsons.com
- Phone: **+1-513-924-3333**
- Web: www.ets.org/toefl/search
- User's Manual:
http://www.ets.org/s/toefl/pdf/toefl_user_manual.pdf

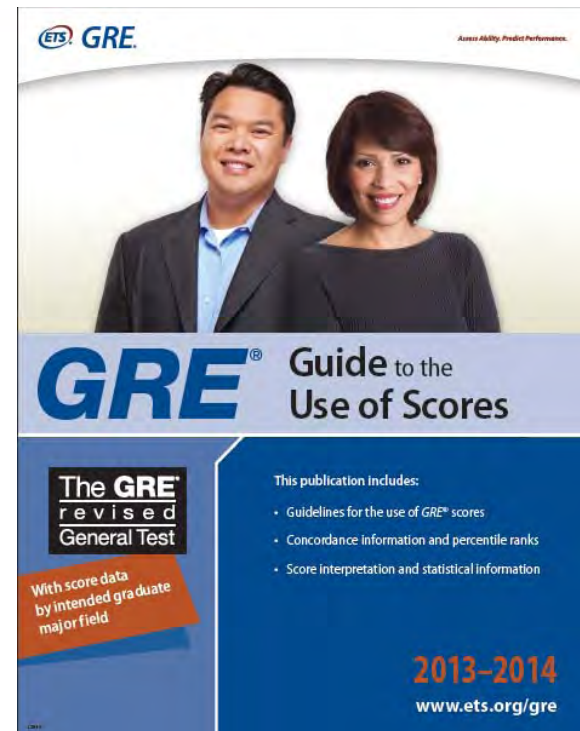


***GRE*[®] Program Update**



GRE® Scores Are an Important Criteria in the Admissions Decision

- GRE® scores provide an objective and common measure for evaluating and comparing the qualifications of applicants with differing educational and cultural backgrounds
- GRE scores have been shown to predict success in master's and doctoral programs

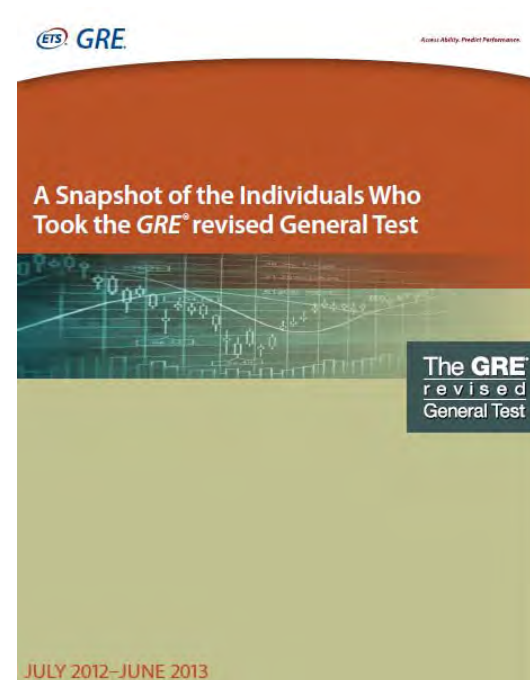


**New edition is available at
ets.org/gre/institutions**



New! Most Comprehensive Data on *GRE*[®] Test Takers Worldwide

- **534,761 unique test takers who took the *GRE*[®] revised General Test between July 1, 2012 – June 30, 2013**
- Includes only those who had valid scores on all three measures
- Based on unique test takers, meaning data analysis includes test taker's most recent scores only, even if they took the test more than once during that period



Full report is available at
ets.org/gre/institutions



The *GRE*[®] revised General Test Continues to Perform as Expected

Table 1. GRE revised General Test Score Information, Examinee Population

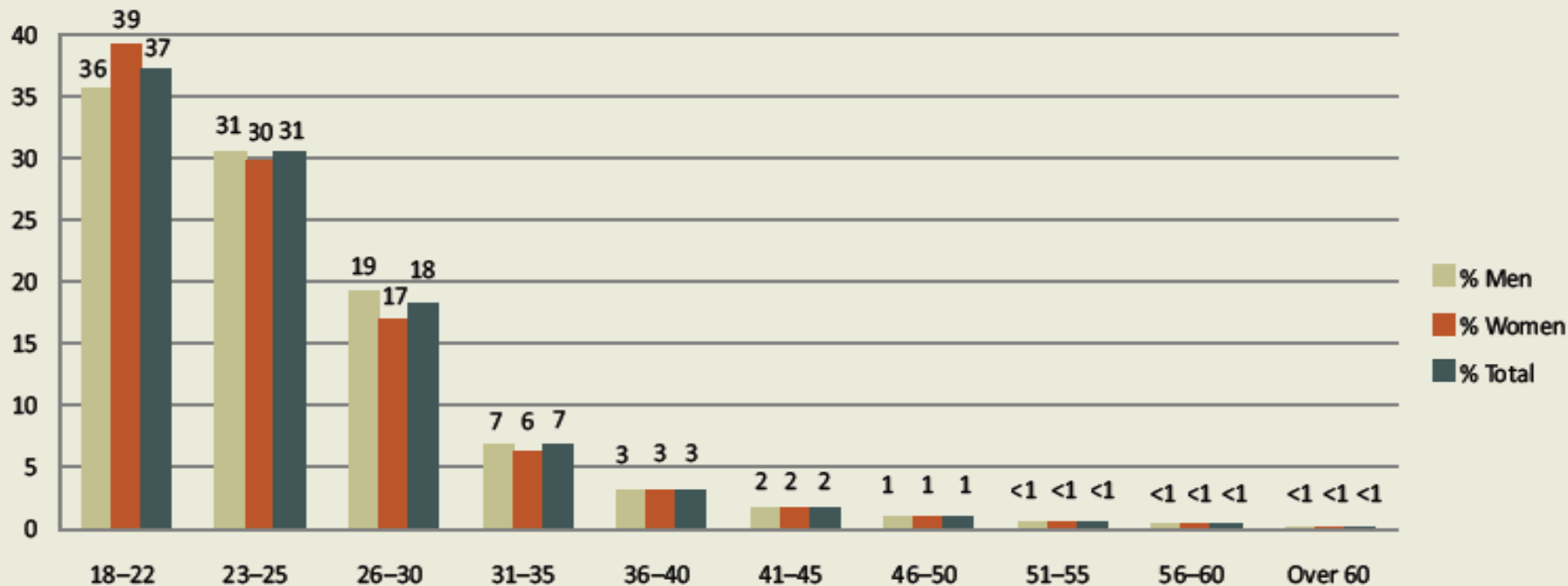
	Verbal Reasoning	Quantitative Reasoning	Analytical Writing
Mean	150.6	152.2	3.5
Standard Deviation (SD)	8.3	8.8	0.8
Number of Examinees (N)	534,761		
Percent Men	43		
Percent Women	52		

Note: Five percent of examinees did not provide any gender classification.



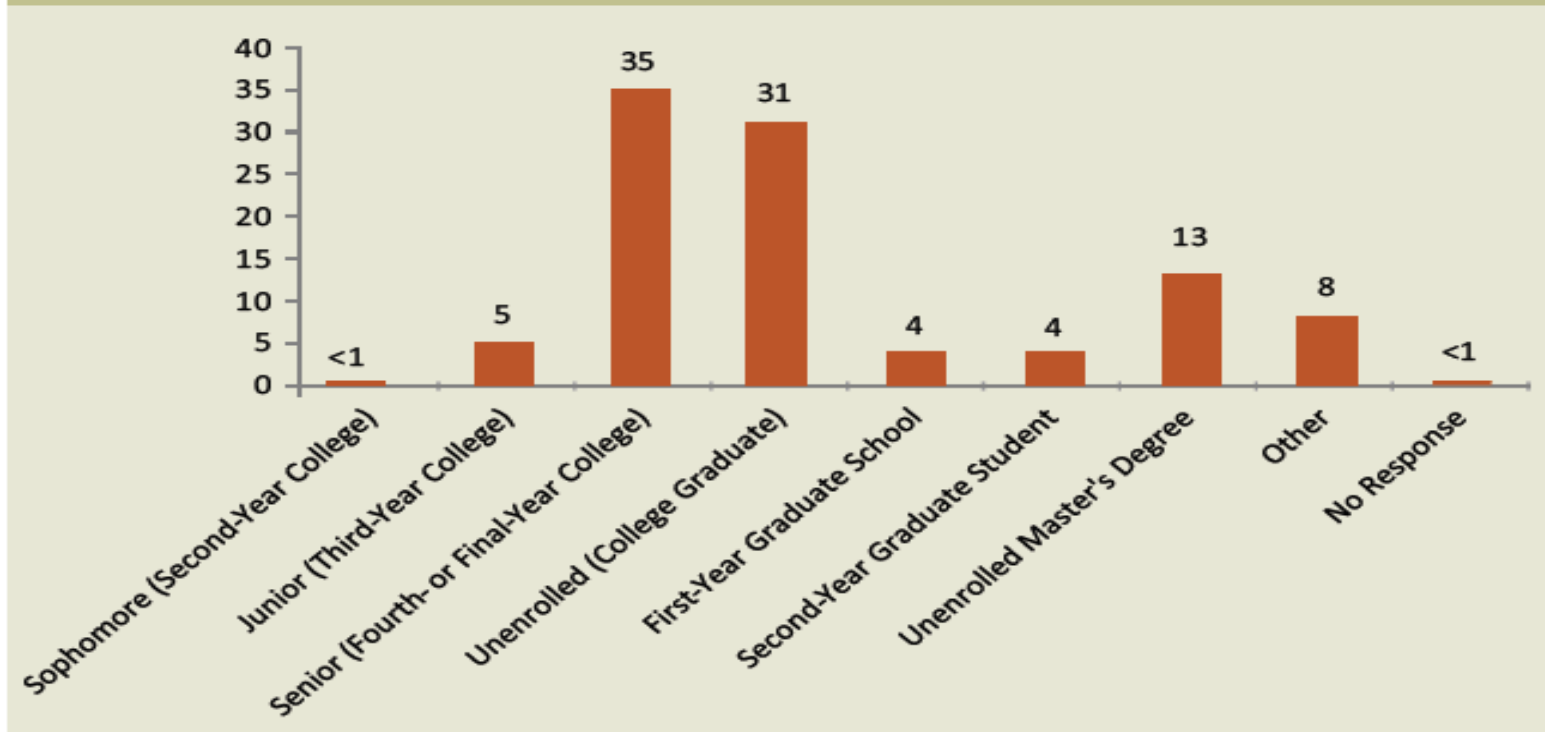
The Majority of *GRE*® Test Takers Are Between the Ages of 18 and 30

Figure 1. Percentage of GRE revised General Test Examinees, by Age Group and Gender



About Two-thirds of *GRE*[®] Test Takers Are College Seniors or Unenrolled College Graduates

Figure 2. Percentage of GRE revised General Test Examinees, by Current Educational Level

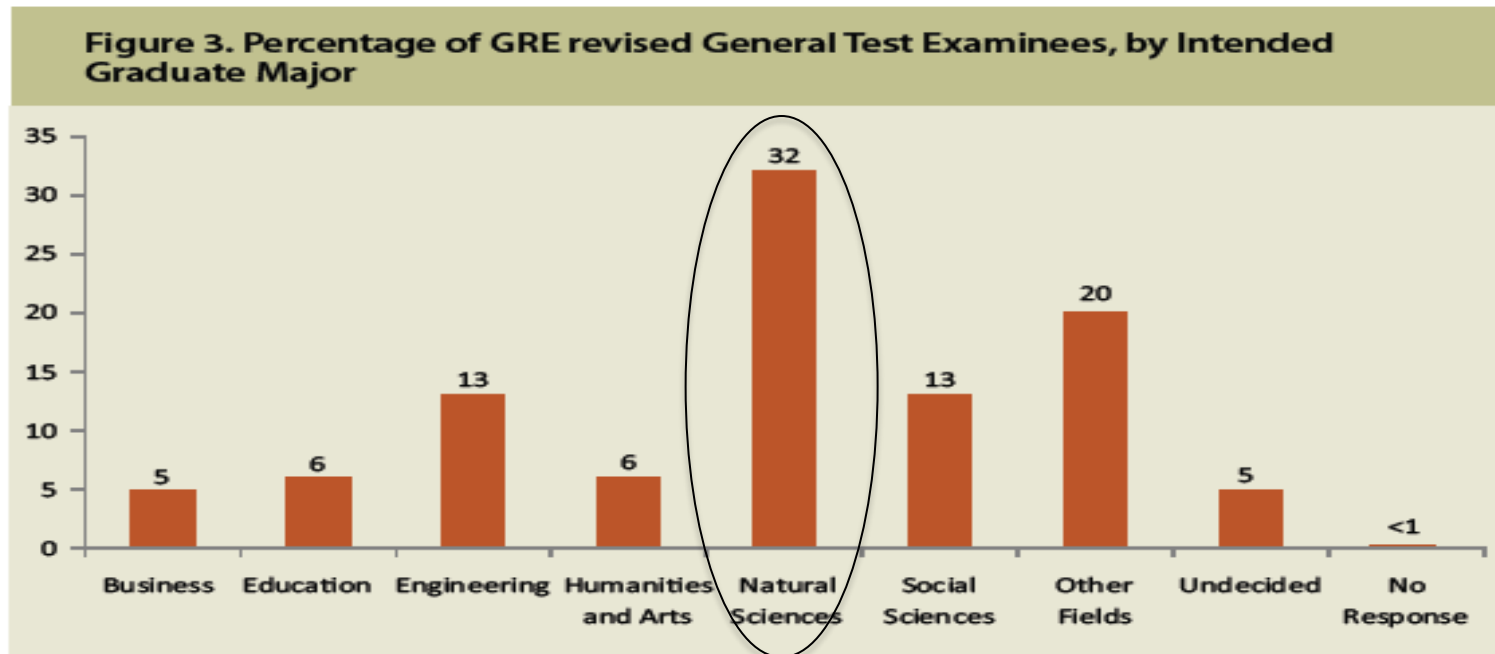


Note: These analyses were based on a total of 534,761 test takers. Sophomores (second-year college) represented 0.4 percent of test takers. Test takers in the No Response category represented 0.2 percent of test takers. Due to rounding, percentages may not add up to 100.



There Is a Wide Variety of Intended Graduate Majors, and Natural Sciences Grew this Year

Figure 3 shows that, overall, the most commonly reported Intended Graduate Major Fields were within the Natural Sciences and Other Fields, followed by Engineering and Social Sciences.



Note: These analyses were based on a total of 534,761 test takers. Test takers in the No Response category represented 0.3 percent of test takers. See page 13 for a list of Intended Graduate Major Fields.

GRE® Test Takers Report Citizenship in More than 200 Countries/Regions around the World

A light blue world map is centered in the background of the slide, showing the outlines of continents and major landmasses.

Non-U.S. Citizens Now Represent Approximately One-third of the Entire GRE Test-taking Population



Mobility Continues as *GRE*[®] Test Takers Consider U.S. and Non-U.S. Destinations

Table 25. Preferred Region for Graduate Study, Examinees Who Tested in the United States

	N	Percent
U.S. Regions		
New England	93,170	25
Mid-Atlantic	99,744	27
South	119,838	33
Midwest	93,172	25
Southwest	68,442	19
West	113,308	31
Non-U.S. Regions		
Canada	23,266	6
Africa	3,707	1
Asia	7,586	2
Australia/New Zealand	15,450	4
Europe	40,207	11
Latin America	7,123	2

Note: This analysis is based on 365,732 examinees who tested in the United States. Since examinees were allowed to select more than one region, the percentages do not add up to 100.

Table 26. Preferred Region for Graduate Study, Examinees Who Tested Outside of the United States

	N	Percent
U.S. Regions		
New England	48,393	29
Mid-Atlantic	47,373	28
South	40,901	24
Midwest	41,586	25
Southwest	38,650	23
West	51,325	30
Non-U.S. Regions		
Canada	32,243	19
Africa	1,514	1
Asia	12,106	7
Australia/New Zealand	14,860	9
Europe	31,820	19
Latin America	4,229	3

Note: This analysis is based on 169,029 examinees who tested outside of the United States. Since examinees were allowed to select more than one region, the percentages do not add up to 100.



GRE® Test Takers Based on Region Where They Lived

United States

99.4 % of examinees who tested within the United States resided in United States

Europe

Top countries of residence:

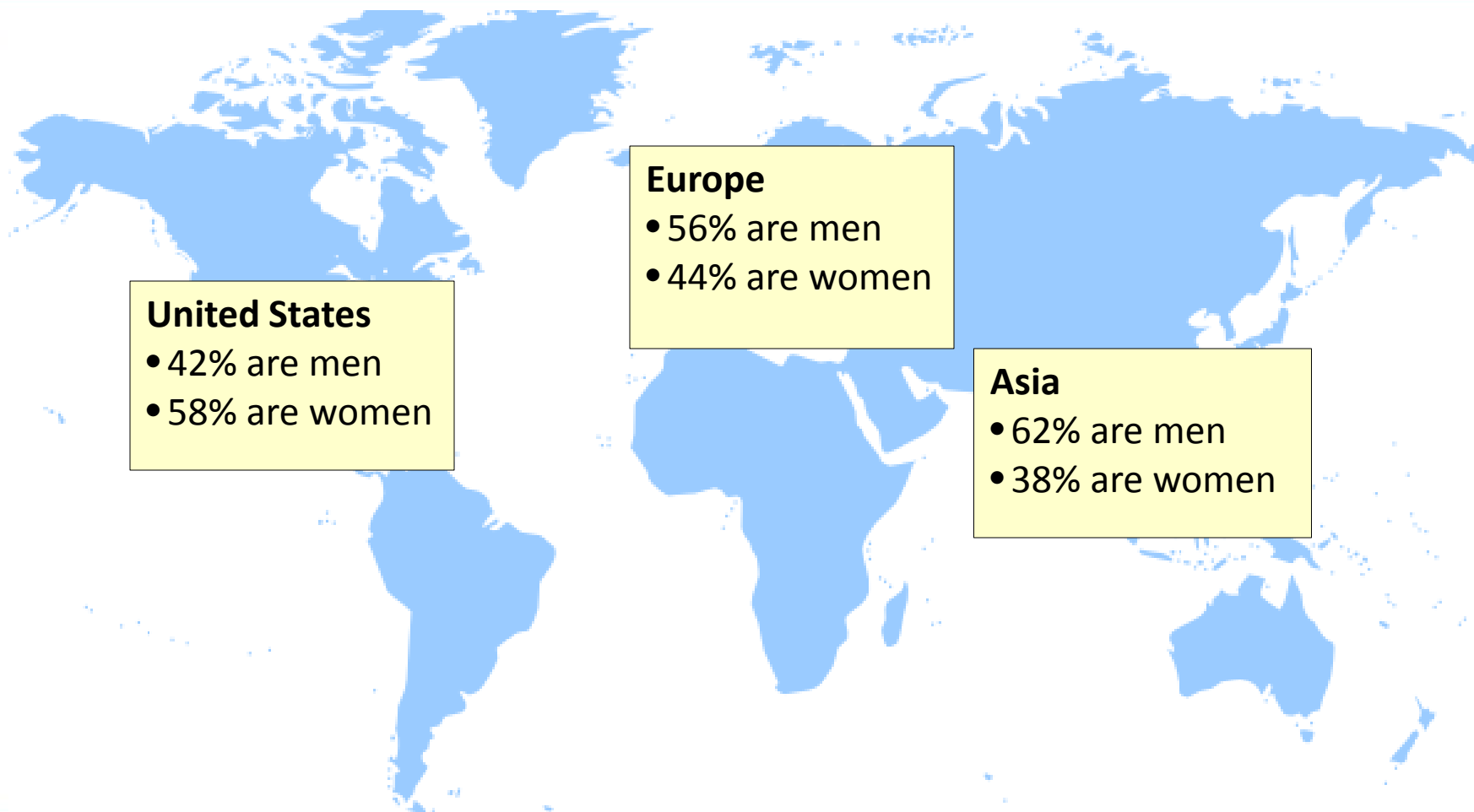
- Turkey - 16%
- United Kingdom - 15%
- Germany - 10%
- France - 8%
- United States - 6%

Asia

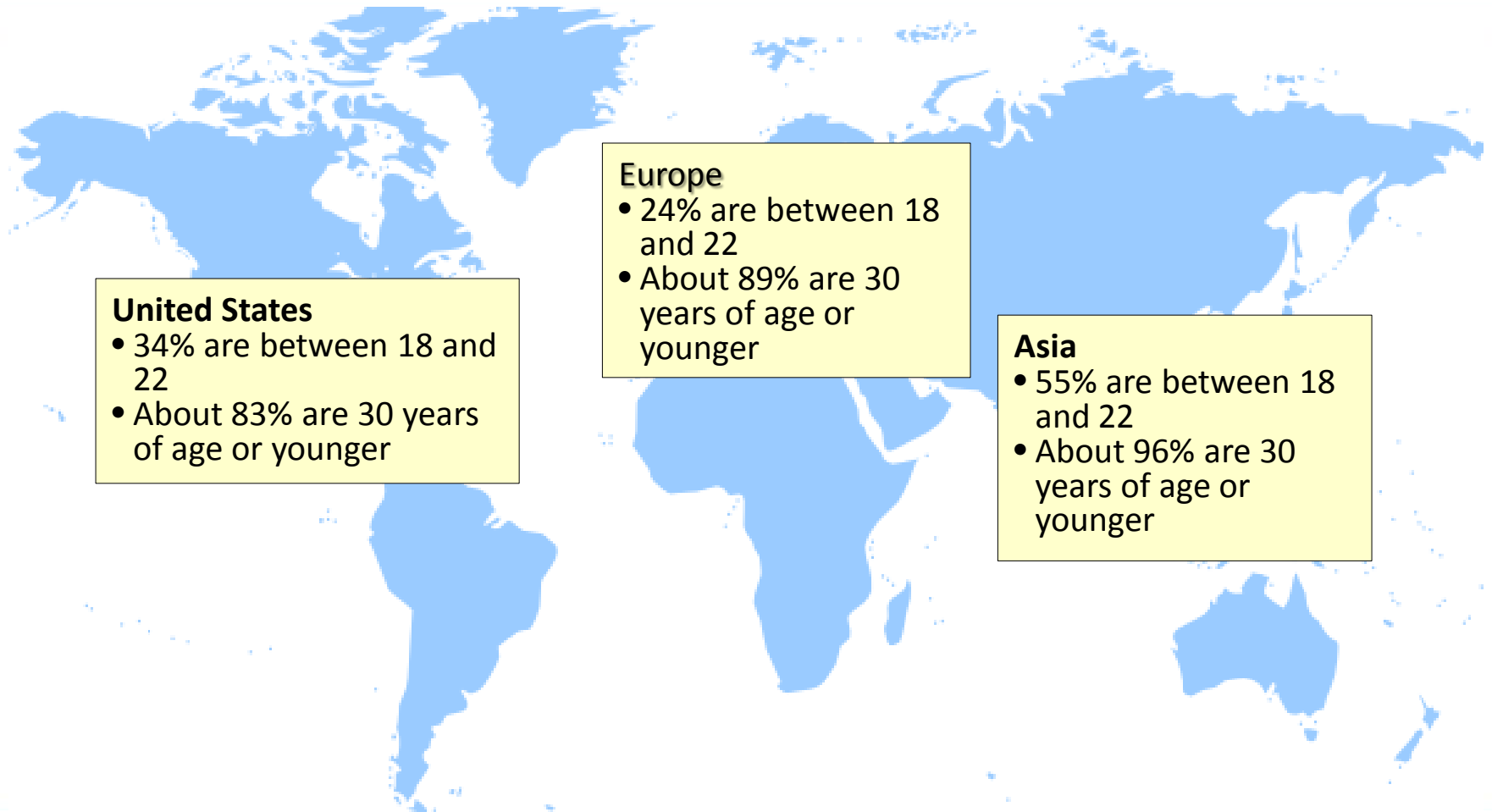
Approximately 83% resided in China or India (39% or 44% respectively)



Gender Differences Among *GRE*[®] Test Takers Based on Region Where They Lived



Age Differences Among *GRE*[®] Test Takers Based on Region Where They Lived



United States

- 34% are between 18 and 22
- About 83% are 30 years of age or younger

Europe

- 24% are between 18 and 22
- About 89% are 30 years of age or younger

Asia

- 55% are between 18 and 22
- About 96% are 30 years of age or younger



ETS Is Committed to Helping to Increase the Pipeline of Students



Recruitment

You can reach the *GRE*[®] test-taking population as part of your recruitment strategy, using the *GRE*[®] Search Service.

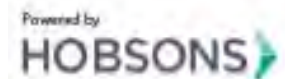


GRE® Search Service Helps You Reach Potential Applicants

The **GRE® Search Service** is a one-of-a-kind database of individuals who have taken a decisive step toward pursuing an advanced degree



- Reach prospects who have demonstrated graduate-level readiness through their GRE test performance
- 500,000+ individuals around the world who have opted-in to receive information about programs like yours
- ONLY degree-granting graduate and business schools and organizations that provide graduate-level fellowships have access to this powerful database



Recruit a Diverse Class

Select from about 30 criteria to EXPAND your pool or REFINE your recruitment strategy



- Be cost efficient in your recruitment, knowing they've already taken a decisive step toward pursuing an advanced degree.
- Identify potential candidates using *GRE*[®] score bands and UGPA academic performance criteria.
- Recruit a diverse class for graduate or business school programs using demographic and geographic data, academic disciplines and more!

Criteria

GRE® Search Service Criteria

Demographics
<ul style="list-style-type: none">• Gender• Ethnic background• Citizenship
Location
<ul style="list-style-type: none">• World region• Country• State or province (US/Canada)• Postal code• State of permanent residence (US)
Educational/Employment History
<ul style="list-style-type: none">• Current educational level• Undergraduate major• Post-graduate full-time work experience
Educational Objective/Intent
<ul style="list-style-type: none">• Degree objective• Part-time or full-time study• Intended graduate major• Planned date of enrollment• Preferred region of study• Have reported GRE scores to your institution• Preferred method of study

Academic Performance

- Self-reported overall Undergraduate Grade Point Average (UGPA)
- Self-reported UGPA in major

Academic Performance – Enhanced Insight

GRE® General Test

- GRE Verbal Reasoning score bands with overall UGPA
- GRE Verbal Reasoning score bands with UGPA in major
- GRE Quantitative Reasoning score bands with overall UGPA
- GRE Quantitative Reasoning score bands with UGPA in major
- GRE Analytical Writing score bands with overall UGPA
- GRE Analytical Writing score bands with UGPA in major

GRE® Subject Test

- Score bands with overall UGPA
- Score bands with UGPA in major

Timing

- GRE test registration date

Other Criteria

- Have an email address

The GRE Search Service database includes email, postal mail and telephone contact information, allowing you to reach out to individuals according to your preferences.



GRE® Program Provides Free Help with Recruitment Outreach, too

- GRE® page on Facebook® has about 300,000 followers from around the world
- Tell us about your on-campus events and we'll post on our page



GRE revised General Test

September 8

Attention test-takers in India! Come talk with GRE Representatives at the Institute of International Education (IIE) Fairs throughout India in September! They will also be at other student fairs throughout the country, including stops in Delhi, Kolkata, Chennai, Hyderabad and Mumbai.

You can check out the full schedule of student fairs here:
<http://bit.ly/KJv6kM>.

Upcoming Information Sessions!

October 30, 2013 at 12:20pm

GRE® scores are accepted at thousands of graduate schools and more than 1,000 business schools worldwide. Here are few hosting informational sessions about their programs this month:

Eastern Michigan University College of Business - November 12: <http://bit.ly/1iudpqk>

Harvard Graduate School of Education - Admissions session - November 18:

<http://hvr.d.me/MnePHT>

Harvard Graduate School of Education - Los Angeles session - November 6:

<http://hvr.d.me/MnePHT>

Harvard Graduate School of Education - On Campus session - November 16:

<http://hvr.d.me/MnePHT>

Harvard Graduate School of Education - San Francisco session - November 4:

<http://hvr.d.me/MnePHT>

Harvard Graduate School of Education - Virtual session - November 5:

<http://hvr.d.me/MnePHT>



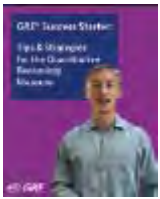
New *GRE*[®] Test Preparation Materials



New GRE® Test Preparation Materials Released in 2013



- *GRE® Success Starter: Tips & Strategies for the Verbal Reasoning Measure* (video)



- *GRE® Success Starter: Tips & Strategies for the Quantitative Reasoning Measure* (video)



- *Official GRE® Guide* Mobile App

An assortment of free and paid test preparation materials are available at ets.org/gre

News!! Downloads of FREE *POWERPREP® II* software are up 7 percent as of September 30

Test Prep Help on GRE® Page on Facebook®

- Growing Facebook community provides an opportunity for us to share *GRE*® facts and tips — as well as encouragement!

GRE revised General Test
October 1

Here is your October Study Calendar! Use it and create a prep schedule to stay focused throughout the month.



GRE® Study Calendar

October | 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
notes:		1	2 Get inspired	3 List of newest grad and biz schools accepting GRE® scores	4	5
6	7 Get Application Advice	8 Check out our Test Prep Videos!	9	10	11	12
13	14	15	16	17 Get the Power of Confidence	18	19
20	21 Get to Know	22	23	24	25	26

GRE revised General Test
November 6

Join us for an online presentation and chat about the GRE® revised General Test during CollegeWeek Live's International Students Day, presented by EducationUSA.

Our live session will be held on Wednesday, November 13 at 11am Eastern Standard Time (UTC-5).

A GRE expert will provide an overview of the test, share information about free and official test prep, and answer any questions you might have. Register for this free event today using the link, here: <http://bit.ly/HJTYy1>

YOU ASKED, WE ANSWERED!

Q: Is the scoring process for the test changing in 2014? I heard there would be a negative marking system.

A: No, the scoring process for the GRE® revised General Test is not changing.

ETS GRE



New *GRE*® Advisors Kit for Educators and Advisors



- Just introduced!
- Designed to help **you** give students everything they need to know about test registration, preparation, sending scores and more!
- Includes easy-access, printable brochures, posters, easy links and more
- Some materials available in multiple languages
- All downloadable from **ets.org/gre/advisorkit**

New *GRE*[®] Educate Video Series for Educators and Advisors

Registration is now open for January 2014 webinars!

Sign up at

ets.org/gre/educatewebinars

SPECIAL CGS ANNOUNCEMENT!

- We are pleased to announce this jam-packed new webinar series which brings key facts, details, tips and strategies taken from ETS's renowned test preparation workshop directly to you in time-friendly video modules
- Perfect for individuals who conduct test preparation workshops on campus

- *Introduction to the GRE[®] Program*
- *An Overview of the GRE[®] revised General Test*
- *A Closer Look at the GRE[®] Verbal Reasoning Measure*
- *A Closer Look at the GRE[®] Quantitative Reasoning Measure*

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Remind Faculty and Staff to Sign up for *GRE*[®] *eUPDATE* newsletter



- To get the latest news, updates, webinar dates and more, encourage all faculty and staff to sign up for the *GRE*[®] *eUPDATE* newsletter.

Dear Colleague,

This issue of the *GRE*[®] *eUpdate* is filled with important and good news to help you with your advising, recruitment and admissions efforts. First, our brand new *GRE*[®] Advisor Kit is here! This special online kit is designed to make it easy for you to share official *GRE* information with prospective graduate and business school students. There are also several events coming up, especially for graduate and business schools, where you can meet with the *GRE* program team to discuss your needs and more. And finally, be sure to check out "News for Business Schools" to learn about a new validity study we plan to conduct in 2014.

With the end of the year approaching, we would also like to take this opportunity to express our gratitude for your continued support as we work together to advance quality and equity in education for people

ets.org/gre/update



Connect with the Client Relations Team

The Client Relations team is here to help with your institution's *GRE*[®]- and *TOEFL*[®]-related needs

- Campus visits
- Student fairs
- Student presentations
- Webinars
- Prompt responses to questions and resolution of concerns



Stop by the ETS booth to receive the contact information for your Client Relations representative.



GRE® and TOEFL® Staff Are Ready to Help

Stop by the ETS Exhibit

- Visit the *TOEFL*® website at www.ets.org/toefl
 - If you have questions:
 - Email: TOEFLnews@ets.org
 - Phone: 1-609-683-2008
- Visit the *GRE*® website at www.ets.org/gre/institutions
 - If you have questions:
 - Email: GREhelpline@ets.org
 - Phone: 1-609-683-2662

